

CASE STUDY FOR ROEMHELD (UK) LTD

2D CNC HAS THE SOLUTION

With new premises, quality partnerships and a proven reputation as a solution provider, 2D CNC Machinery means business.

Installing a machine to fit exacting production requirements involves a huge investment in time and resource. That is why 2D CNC Machinery offers a full turnkey service: from sourcing the machine, agreeing the specifications and liaising with third parties through to installation, training and offering full, ongoing technical support. That is also why the company only uses high quality components from Roemheld.

David Holden Director of 2D CNC explained: “When you have good quality machines you don’t want them undermined by the poor performance of the auxiliary equipment. We can support our customers for 24 hours a day, 7 days a week; sometimes for up to 2 years as standard. The only way we can achieve this is by selecting reliable components that are easy to install and maintain. We know of machines we have supplied that have delivered 99%+ spindle availability over a two year period as well as machines that are 30 years old and still going strong.”

The 2D CNC team have individually and collectively used the Roemheld product range for many years and all of the company’s showroom Wele machines are fitted with Roemheld elements. This commitment to quality and precision is an important factor in the success of the total solution approach offered by the business.

David Holden, Director of 2D CNC explained: “Many of our customers come to us with a specific need – whether it’s looking to set up fourth axis workholding or specific toolholding requirements. We will then supply the solution. This often involves us being on-site for weeks at a time, installing, setting up and training. That is why it is important we have faith in the quality of our solutions including any auxiliary components. A vice might look the part, but that is no use if it goes wrong. We often commit to very tight response times and therefore might need to be on-site

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within four hours of our customer's call. Using components other than Roemheld ones is a false economy in my opinion. “

For David and his fellow Director, David Johnson, supplying leading machine tool solutions is a labour of love. David Johnson has worked for 27 years with Toyoda in the UK, while David Holden has spent a large part of his career working with Mitsui Seiki and Toyoda. They met whilst David Holden was working for 600 Centre as General Manager and David Johnson was working for Toyoda UK as Service & General Manager. They then set up 2D CNC in 2009 to supply high-value technologies to all industries including automotive, aerospace, construction, die/mold, medical, power generation and general machining sectors.

2D CNC is the UK distributor for Toyoda, Mitsui Seiki, Wele, Reiden and Fermat CNC machine tools. The company offers customers 24 hour, UK-wide, service and support via its dedicated support team of experienced, factory trained mechanical, electrical and commissioning engineers. An understanding of the entire technology 'value chain' enables 2D CNC to support customers at every stage of the process: from product introduction and volume manufacturing through to service and support for the lifetime of the machine.

Turnover has doubled year on year and, in February 2014, the company moved to brand new, 7,500 sq. ft. premises, in Hinckley, Leicestershire. The premises include a showroom that allows them to showcase machines and also enables customers to view machines before installation. David Holden explained: “Previously, customers would have gone out to Japan, for example, to do a Factory Acceptance Test (FAT). However, we can bring the machine in to our premises and set it up so customers only have to come here to approve it. We will then deliver and install according to customers requirements.”

The company is confident that this investment in new premises alongside its proven ability to offer high quality, turnkey solutions, will ensure 2D CNC remains competitive within the machine tool marketplace.

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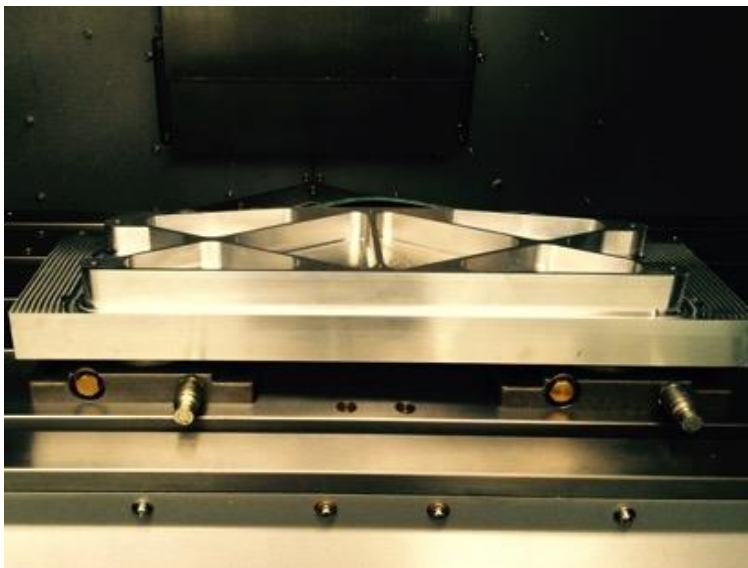
For more information on 2D CNC, telephone 0844 871 8584 or visit www.2dcnc.co.uk

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Photographs:

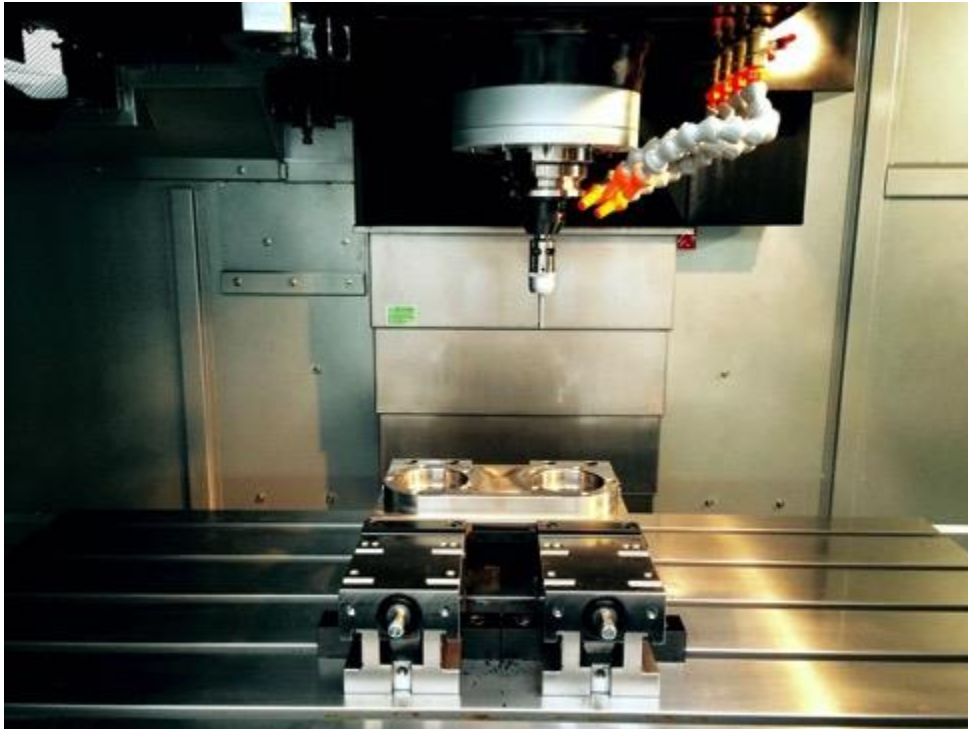


Caption: Wele machining centre with Roemheld machine vices EL 125



Caption: Roemheld Zero Point module plate located on the machine table, component directly clamped, using location nipples in Zero point

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Caption: 2 x EL 125 machine vices, used in pairs to facilitate large component machining



Caption: Wele machining centre

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Caption: Directors, David Holden and David Johnson, outside the new premises