

Revolutionise your tool buying

It's quick.  
It's direct.  
It's QuickDirect.®



INFINITE POSSIBILITIES.®

**QUICKDIRECT**®  
for the best value

# We've transformed tool manufacture. Now we're transforming tool buying.

We know you have choices when it comes to buying your tooling. You probably use a distributor and think that dealing direct with a manufacturer is either complicated or expensive, right?

But what if you could go direct to the manufacturer and still get premium tooling, with even higher levels of service and support, all at competitive prices?

Well now you can, with QuickDirect® from Quickgrind.

## Talk direct.

With QuickDirect® you get one-to-one access to the same experts who have developed every detail and feature of the tooling you buy. You can talk to them about your application and the material being machined and they'll recommend the best tooling.

## Customise direct.

The commissioning of bespoke products is also made easier with QuickDirect®. For specialist products like round shank solid carbide cutting tools, it is vital to deliver the right tool for the job if it is to work effectively and maximise performance. And not only will you get a customised tool matching your precise requirements, you'll get it more quickly.

## Save direct.

Last but by no means least, buying from QuickDirect® will almost always lead to a better purchase price.

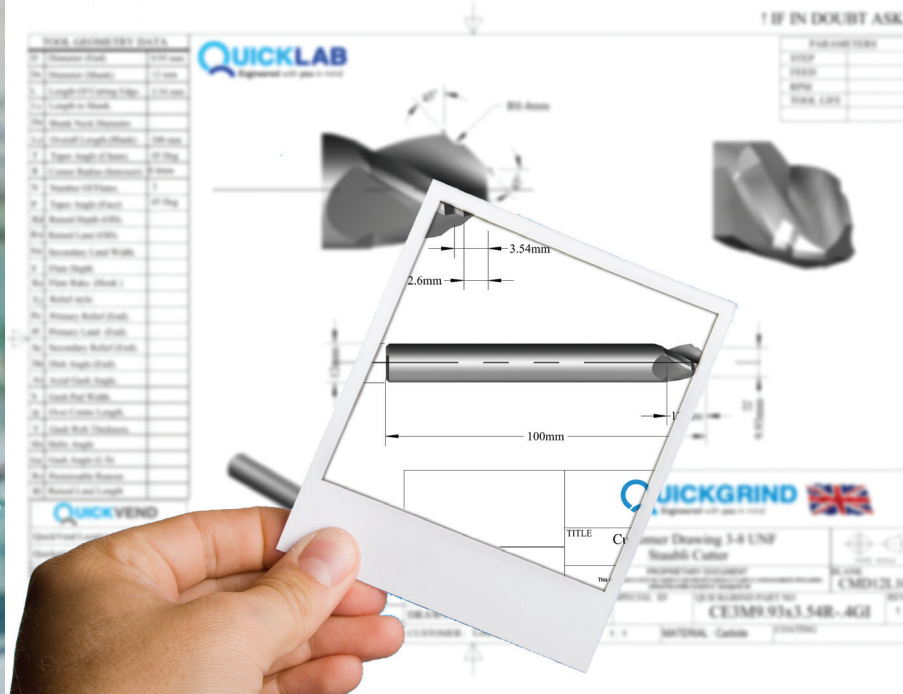
Innovation has been integral to our success since we formed more than fifty years ago. Together with initiatives like QuickDirect®, it is also the basis of our Infinite Possibilities® ethos and Total Solutions Engineering programme.

With Infinite Possibilities® we can make any tool to your exact specification at prices which are comparable to standard catalogue prices and with very short lead times. Find out more on the back page.

When implementing Total Solutions Engineering our clients have seen cost reductions of up to 50% over a two-year period. This integrated approach includes QuickLab, an examination of your current tooling usage; QuickCam, for advanced machining techniques; QuickVend, our in-house tool vending solution; and QuickEdge, our remanufacturing service.

This last strand of the Total Solutions Engineering approach sees many thousands of tools being shipped back to our UK facility, weekly, from all corners of the world, to be refurbished to 'as new' standard. In fact, our tools are designed to undergo this process up to seven times, a huge cost saving for our clients and yet another advantage of dealing direct.





Of course, price isn't the be-all and end-all, but good value is. This is where Quickgrind differs from many other cutting tool manufacturers.

We deal directly with both customers, who require our standard products at the best prices, and clients, who also appreciate the added value that comes with the care and protection of a specialist partner, a Trusted Advisor who can identify the best solution for their business.

The Quickgrind Trusted Advisor relationship is like being in an exclusive club. It is fully supported by our in-house Technical Centre where we will undertake advanced programming and machining of parts with custom-designed tooling, giving our clients the optimal solution.

Dealing directly with a manufacturer like Quickgrind, who offer specialist advisory services direct to the end-user, creates a long-term, value-based relationship for mutual commercial advantage.

Does this mean that companies with sole source and intermediary agreements cannot take advantage of our services? No, not at all. Most supply agreements these days seem to be based on fixed management fees with the objective of managing spend across an array of purchase requirements. Our services fit naturally into such agreements, and whatever agreement you have we always insist on transparency of pricing so that you know the exact costs of our services.

So, the benefits of QuickDirect® are clear – expert service, bespoke designs and best value. And because we manufacture all our products in-house, we can make custom tools to your precise specifications and produce however many (or few) you need. And we can do that very quickly.

Discover the advantages of QuickDirect® and our exclusive client support services that companies worldwide, large and small, have been benefiting from for many years.

We would love to welcome you to our facility and introduce you to the QuickDirect® team  
Please call +44 (0) 1684 294090  
or email [contact@quickgrind.com](mailto:contact@quickgrind.com)  
to arrange your visit.





## INFINITE POSSIBILITIES.®

**Quickgrind's Infinite Possibilities® ethos challenges the way buyers and programmers choose their cutting tools.**

Determining the best tool for the job has always meant turning to thick cutting tool catalogues and selecting a tool based on what the manufacturer wants to sell you. But what if you could have the optimum tool for the jobs you are running on your machines, for little more than the cost of standard tooling? The marginal cost increase would be more than offset by improved production throughput and cost reduction. That is the Infinite Possibilities® concept.

In today's fast-moving world companies need to push the production strategy envelope and are always looking for innovative ways to stay ahead.

Standard tooling can serve a purpose but can also lead to compromise that costs you time and money. Infinite Possibilities® means you can customise, not compromise. A bespoke cutting tool combined with an optimised cutting strategy means you can produce highly accurate, better-finished parts without hurting your bottom line.

*Quickgrind is the tooling expert behind some of the most well known aerospace, aircraft, automotive, defence, F1, medical, motorsport, mould and die, oil and gas and sub-contract companies.*

*Our constant quest for innovation, higher quality and service excellence makes us their go-to partner. Why not join them?*